# METROPOLITAN DISTRICT COMMISSION SPECIAL MEETING PERSONNEL, PENSION & INSURANCE COMMITTEE MONDAY, JUNE 4, 2018 3:30 P.M.

Location

**Board Room** 

District Headquarters
555 Main Street Hartford

555 Main Street, Hartford

**Commissioners** 

Camilliere

Currey

DiBella (Ex-Officio)

Fitzgerald Kowalyshyn

Lester Magnan Marotta

Pane Patel

Salemi

Sweezy (VC) Taylor (C)

Quorum: 7

- 1. CALL TO ORDER
- 2. PUBLIC COMMENTS RELATIVE TO AGENDA ITEMS
- 3. APPROVAL OF MEETING MINUTES OF MAY 7, 2018
- 4. CONSIDERATION AND POTENTIAL ACTION RE: MODIFICATION OF 457(b) COMMITTEE
- 5. CONSIDERATION AND POTENTIAL ACTION RE: MODIFICATION TO 457(b) PLAN INVESTMENT OPTIONS
- 6. CONSIDERATION AND POTENTIAL ACTION RE: RATIFICATION OF COLLECTIVE BARGAINING AGREEMENTS (POSSIBLE EXECUTIVE SESSION)
- 7. CONSIDERATION AND POTENTIAL ACTION RE: EXEMPT AND EXCLUDED EMPLOYEE BENEFIT CHANGES
- 8. OPPORTUNITY FOR GENERAL PUBLIC COMMENTS
- 9. ADJOURNMENT

## RESOLUTION AMENDING THE COMPOSITION OF THE DEFERRED COMPENSATION COMMITTEE AS THE DISTRICT'S ADMINISTRATOR OF 457(B) PLAN

To: Personnel, Pension and Insurance Committee for Consideration on June 4, 2018

WHEREAS, The Metropolitan District (the "Employer") is the sponsor of The Metropolitan District Commission Eligible 457 Governmental Deferred Compensation Plan (the "457(b) Plan"); and

WHEREAS, the District Board of the Employer has the authority to adopt documents pertaining to the 457(b) Plan at any time and from time to time; and

WHEREAS, the District Board of the Employer by resolution adopted on June 1, 2009, adopted 457(b) Plan documents that incorporate the requirements of the Internal Revenue Code of 1986 ("Plan Documents") as amended; and

WHEREAS, upon adoption of the Plan Documents, the District Board of the Employer authorized the District's Personnel, Pension and Insurance Committee ("PPI") to designate individuals or positions to serve as members of the Deferred Compensation Committee ("Committee"), the duly appointed administrator of the 457(b) Plan;

WHEREAS, on July 14, 2014 and September 11, 2017 the Personnel, Pension & Insurance Committee amended the composition of the Committee;

It is therefore **RECOMMENDED** that it be:

RESOLVED: That PPI hereby amend the composition of the Deferred Composition Committee to include two retired employees of the District appointed by the Chairperson of PPI.

Respectfully submitted,

Scott W. Jellison Chief Executive Officer

### RESOLUTION MODIFYING THE DISTRICT'S 457(B) PLAN INVESTMENT OPTIONS

To: Personnel, Pension and Insurance Committee for Consideration on June 4, 2018

WHEREAS, The Metropolitan District (the "Employer") is the sponsor of The Metropolitan District Commission Eligible 457 Governmental Deferred Compensation Plan (the "457(b) Plan"); and

WHEREAS, the District Board of the Employer has the authority to adopt documents pertaining to the 457(b) Plan at any time and from time to time; and

WHEREAS, the District Board of the Employer by resolution adopted on June 1, 2009, adopted 457(b) Plan documents that incorporate the requirements of the Internal Revenue Code of 1986 ("Plan Documents") as amended; and

WHEREAS, upon adoption of the Plan Documents, the District Board of the Employer authorized the District's Personnel, Pension and Insurance Committee ("PPI") to designate individuals or positions to serve as members of the Deferred Compensation Committee ("Committee"), the duly appointed administrator of the 457(b) Plan;

WHEREAS, the Committee retained Retirement Plan Advisors ("RPA") for plan consulting, plan design, investment advisory and fiduciary services to the 457(b) Plan;

WHEREAS, RPA provided a letter of opinion dated May 23, 2018 recommending converting the 457(b) Plan to MassMutual's Reflex platform in order to avoid expected fee increases due to the current 457(b) Plan including an option for participants to invest in a General Investment Account ("GIA") with a guaranteed minimum credited interest rate of 4%, a feature no longer available in today's marketplace. Currently, 43% of plan assets are in the GIA, approximately \$21 million. There are no recordkeeping fees associated with the GIA. This results in the 57% of plan assets in the variable investment options covering the entire costs the 457(b) Plan. As a result of the conversion to MassMutual's Reflex platform, the 457(b) Plan will no longer offer plan participants the GIA investment option.

It is therefore **RECOMMENDED** that it be:

VOTED: That PPI recommends to the District Board passage of the following resolution:

RESOLVED: The Metropolitan District Commission Eligible 457 Governmental Deferred Compensation Plan (the "457(b) Plan") be converted to MassMutual's Reflex platform under the terms and conditions

described in Retirement Plan Advisors' opinion letter dated May 23, 2018.

Respectfully submitted,

Scott W. Jellison

**Chief Executive Officer** 



To: Metropolitan District Commission 457(b) Committee

From: Zach Karas, Principal - Retirement Plan Advisors

Date: May 23, 2018

Re: RPA Letter of Opinion & Due Diligence Meeting Follow-up:

MassMutual Proposal, Plan Design Recommendations & Fund Line-up Changes

#### The Current Plan Analysis

The current plan investment and recordkeeping contracts were executed in November 1982 with The Hartford Insurance Company and have not been updated to reflect industry developments and best practices. The original contract included a General Investment Account (GIA) with a guaranteed minimum credited interest rate of 4%, a feature no longer available in today's marketplace. Approximately 43% of plan assets are in the fixed interest account. There are no participant recordkeeping fees assessed against the GIA.

Further, MassMutual is no longer able to maintain the 4% GIA contract under the current plan pricing structure and will be implementing a fee increase on the variable investment options.

The current costs of plan administration and recordkeeping are funded 100% from revenue generated by the plan's variable investment options using underlying mutual funds. These funds have revenue sharing arrangements with the recordkeeper, MassMutual. MassMutual receives all the revenue share from the variable funds and utilizes this revenue to cover the costs of running the plan. The amount of revenue sharing varies from fund to fund, ranging from 0% to 0.75% (see attached revenue MassMutual disclosure for details on revenue generated). There is no uniformity to the amount of revenue share the funds generate. As a result, your plan participants are not contributing equally to the cost of operating the plan. In fact, some participants are paying nothing.

Today's fiduciary best practice for defined contribution plans is for plan recordkeeping fees to be assessed equally on a pro rata basis on all plan assets to ensure all plan participants contribute equally to the cost of operating the plan. Currently, 57% of the plan assets are paying 100% of the plan fees while 43% of the plan assets are paying nothing. Essentially, the plan's variable investors are subsidizing the plan's fixed account investors' interest rate, to their detriment.

#### The Solution (see attachment labeled MDC Pricing Proposal MassMutual)

RPA worked with MassMutual to develop three alternatives to avoid the fee increase and migrate the
plan to a best-practices level-fee structure (see attached). RPA recommends Option 4 – converting
the plan to MassMutual's Reflex platform, switching from the GIA to SAGIC DIV II, and implementing
a level fee pricing structure.

#### Option 4:

- Moves all plan assets to a level fee structure in line with today's best fiduciary practices.
- Reduces the plan asset fee by 47%, from the 17 bps (0.17%) MassMutual is proposing under the current structure to 9 bps (0.09%) for Option 4.
- The SAGIC II fund has a current net rate after all fees of 3.9%, only 0.10% lower than the current MDC 4% rate. SAGIC II is guaranteed for principal, and the interest rate is adjusted quarterly. Note: we are currently in a rising interest rate environment, which bodes well for this transition.
- MassMutual's Reflex platform gives the plan complete open architecture, allowing us to always utilize the lowest cost share class in our fund selection. As a result, several current funds will move to a lower-cost share class, saving participants additional fees.

Fund Change Recommendations 5/15/2018 Meeting (see attached cover letter from 1Q2018 Due Diligence Report):

#### **Share Class Changes**

		Expense	Map			Expense
Current Fund	Ticker	Ratio		New Fund	Ticker	Ratio*
Western Asset Core Bond FI	WAPIX	0.80	>	Western Asset Core Bond IS	WACSX	0.42
Putnam High Yield A	PHYIX	1.07		Purnam High Yield Y	PHAYX	0.82
Invesco Equity and Income A	ACEIX	0.80	→	Invesco Equity and Income R6	IEIFX	0.39
American Century Income and Growth A	AMADX	0.92	-	American Century Income and Growth R5	AICGX	0.47
MFS® Core Equity A	MRGAX	1.02	>	MFS® Core Equity R6	MRGKX	0.68
PIMCO Stocks PLUS® Absolute Return A	PTOAX	1.04		PIMCO Slocks PLUS® Absolute Return Instit	PSPTX	0.64
Carillon Scout Mid Cap I	UMBMX	1.03	<b>→</b>	Carillon Scout Mid Cap R-6	CSMUX	0.93
invesco Small CapValue A	VSCAX	1.11		invesco Small Cap Value RG	SMVSX	0.72
Invesco Small Cap Growth A	GTSAX	1.23	<b>→</b>	Inves co Small Cap Growth R6	GTSFX	0.74
Hertferd Global Growth HLS IB	HBGLX	1,07	-	Handord Global Growth HLS IA	HIMLX	9,82
JPMorgan SmartRetirement® 2020 A	XATTL	0.81	<b>→</b>	JPMorgan SmartRetirement® 2020 R6	JTTYX	0.45
JPMorgan SmartRettrement <sup>e</sup> 2025 A	JNSAX	0.84	٠.,	JPMorgan SmartRetirement®2025 R6	JNSYX	0.46
JPMorgan SmartRetirement <sup>®</sup> 2030 A	JSMAX	0.86	<b>→</b>	JPMorgan SmartRetirement® 2030 R6	JSMYX	0.48
JPMorgan SmartRetrement® 2035 A	SRJAX	0.88	-4.	JPMorgan SmartRetirement® 2035 R6	SRJYX	5.49
JPMorgan SmartRetirement® 2040 A	SMTAX	0,89	<b>→</b>	JPMorgan SmartRettrement® 2040 R6	SMTYX	0.50
JPMorgan SmartRetrement® 2045 A	JSAAX	0.89	4	JPMorgan SmanReimment 2045 R6	JSAYX	0.50
JPMorgan SmartRetirement® 2050 A	JTSAX	0.89	>	JPMorgan SmartRetirement® 2050 R6	JTSYX	0.50
JPMorgan SmartRetrement® Income A	JSRAX	0.72	-	JPMorgan SmartRetirement®income R6	JSIYX	0.41

#### Real Estate Fund

RPA recommends the elimination of the real estate asset class because today's best practices favor a plan that focuses on core asset classes rather than the "specialty" asset classes. Real estate represents only 2% of the U.S. equity market and, as such, is a specific and limited sector within the U.S. economy. Including a real estate fund on your menu is a risk to participants, as they may overly concentrate their portfolio in real estate. Additionally, the plan's large cap funds include real estate given it is a component of the S&P 500 Index.

Further, should the Committee move forward with our recommendation, I have confirmed that real estate is not a required asset class in the plan's Investment Policy Statement (IPS). Additionally, the employee notification of the change will clearly note that the mapping will be from the Real Estate Morningstar Category to the Large Cap Blend Morningstar Category.

In the event that the Committee determines they prefer to continue to offer the category, RPA would recommend the Principal Real Estate Securities Fund. The table below provides a return comparison for two fund mapping options:

	Fund Mapping Options		Mstar Category	Mstar Rating	Fund Expense Ratio	Calac	jory Pe	er Rai	nkings 10 Yr	Δ <sub>ι</sub> 1 Υ r	mualize 3 Yr	d Returi 5 Yı	ns 10 Yr
Amer Cent Real Estate		REACX	Real Estate	***	1,15%	42	65	50		-1.17%		4.63%	- Season and the season of the
	Principal Real Estate Sec Fd R6	PFRSX	Real Estate	****	0.82%	8	11	2	12	2.46%	5.04%	6.65%	7.19%
	Vanguard 500 Index Admiral	VFIAX	Large Blend	***	0.04%	31	14	13	22	13.23%	10.54%	12.92%	9.01%

Morningstar data as of 4/30/2018.

#### Request for Proposal (RFP)

Industry best practice is to conduct an RFP for recordkeeping service every 5 to 10 years. While the current MassMutual plan enhancements bring the plan in line with industry best practices, the plan has not been out to bid for years to benchmark plan fees and service. The Committee may wish to consider an RFP in the future.

	I CONTRACT		Ketirement Plan Advisors 5-18-18	150rs y-16	
457(b) Plan Assets = \$51.1m (GIA = \$21.8m = 42.73%) as of 3/31.	42.73%) as	of 3/31/18	d i		
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	GIA	GA		MM	The state of the s
OPTION	Crediting		MassMutal	Net	
	Rate	Rate	Revenue	Revenue	Notes
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Plan on OMNI	4	4%	From Separate Account Assets, Zero Rev GIA	15 900	15 hre This what is honoroning today.
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Mass Mutual PRICE INCREASE COMING			THE WAY A COURT OF THE PARTY OF		
1). Maintain Current Plan on OMNI	4%	6 4%	From Separate Account Assets, Zero Rev GIA	17 bps	17 bps This is what will happen when MM raises price soon
7000			1,100,000,000,000,000,000,000,000,000,0		GIA assets are part of Mass Mutuals Assets
OPTIONS - # 2-4 Mean Giving up the 4% Minimum Rate Fixed Account - #'s 3 & 4 are in line with DC Plan Best Practices	Minimum	Rate Fixed	Account - #'s 3 & 4 are in fir	ie with DC	Plan Best Practices
4). Maintain Plan on UIVINI Convert to 1% Floor Contract:	r Contract:				
			LL.		in the same of the
A STATE OF THE STA		1%	Assets, Zero Rev GIA	9 bps	9 bps Give up 4% Guarantee , Fees down 25% (from 15 to 9),
A		9			GIA assets are part of Mass Mutuals Assets
<b>&gt;</b>	ı	<b>,</b> 0			Pricing model more in line with todays DC Plan Best Practices.
A	Yr 4 3,35%	\0			Not the Ideal scenario because GIA is not generating revenue
<u> </u>	Yr 5 3.00%	9			GIA is not a "fee transparent" option
and the second s					Does not move the plan to updgrades of the new platform
Con.			THE REAL PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE P		Transmission and the second of
3). Convert to Reflex with 1% GIA Floor:	!				(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
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λ			Wrap Fee on All Assets		GIA assets are part of Mass Mutuals Assets
,			1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		Pricing model more in line with todays DC Plan Best Practices.
IX	_				GIA is not a "fee transparent" option
Y	Yr 5 3.00%*				
4). Convert to Reflex with SAGIC DIV II	4.05%**	Principal	l evel Revenue	a hnc	Higher Date Owstern Chale Velia Character 80/ Character
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			STACK IN LOSS AND ADDRESS AND	The state of the s	Seets are not part of Mass Middle Assets
COLUMNIES			111111111111111111111111111111111111111		Pricing model more in line with todays DC Plan Best Practices,
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** THIS RATE GOOD FOR 90 DAYS FROM 02/19/2018. This Rate is Gross of the 9 bps					Principal is guaranteed by Mass Mutual
tay and a					-