

### PERSONNEL, PENSION & INSURANCE COMMITTEE **REGULAR MEETING** WEDNESDAY, JULY 26, 2023 4:00 PM

Location	Commissioners
Board Room	Avedisian

District Headquarters 555 Main Street, Hartford

Dial in #: (415)-655-0001 Access Code: 980 274 00#

**Meeting Video Link** 

<u>S</u>

Magnan Pane Currey (VC) DiBella (Ex-Officio) Patel Salemi Desai Steuber Drake Taylor (C) Lester

Quorum: 5

- 1. **CALL TO ORDER**
- 2. PUBLIC COMMENTS RELATIVE TO AGENDA ITEMS
- APPROVAL OF MEETING MINUTES OF JUNE 5, 2023 3.
- REPORT FROM ARTHUR J. GALLAGHER INC. RE: INSURANCE RENEWAL 4.
- CONSIDERATION AND POTENTIAL ACTION RE: DISBANDING PPI INVESTMENT SUBCOMMITTEE 5.
- 6. DISCUSSION RE: REMOVAL OF "COMMISSIONER COMMENTS & QUESTIONS" FROM PPI AGENDAS
- DISCUSSION RE: PUBLIC COMMENTS BY COMMISSIONER TAYLOR ABOUT HUMAN RESOURCES 7. **DEPARTMENT**
- 8. COMMISSIONER REQUESTS FOR FUTURE AGENDA ITEMS
- 9. OPPORTUNITY FOR GENERAL PUBLIC COMMENTS
- 10. ADJOURNMENT

## THE METROPOLITAN DISTRICT COMMISSION COMMERCIAL INSURANCE SUMMARY 2023 Market Based Budget Indications

	2022-2023				20	023-2024				
		Bud	Budget Low End Budget High End				l	Natio	onal Average	
	Expiring									
Coverage	Premium	Premium	YoY	Market	Premium	YoY	Market	Premium	YoY	Market
Workers Compensation	Liberty Mutual									
Limit Per Occurrence \$1,000,000	\$ 120,123	\$ 120,123	\$ 0	0%	\$ 122,525	\$ 2,402	2%	\$ 120,123	\$ 0	0%
Property	Travelers									
	\$ 569,713	\$ 655,170	\$ 85,457	15%	\$ 712,141	\$ 142,428	25%	\$ 689,353	\$ 119,640	21%
Excess General Liability including Law Enforcement	Travelers									
Excess GL - Limit Per Occurrence \$1,000,000	\$ 245,343	\$ 266,197	\$ 20,854	9%	\$ 266,197	\$ 20,854	9%	\$ 260,064	\$ 14,721	6%
Law - Limit per Occurrence	\$ 6,039	\$ 6,583	\$ 544	9%	\$ 6,583	\$ 544	9%	\$ 6,401	\$ 362	6%
Excess Auto Liability	Travelers									
Combined Single Limit \$1,000,000	\$ 127,000	\$ 138,430	\$ 11,430	9%	\$ 138,430	\$ 11,430	9%	\$ 137,160	\$ 10,160	8%
Crime (Fidelity)	Travelers									
Employee Theft, ERISA, Funds Transfer	\$ 5,104	\$ 5,359	\$ 255	5%	\$ 5,563	\$ 459	9%	\$ 5,232	\$ 128	3%
Coverage \$1,000,000 per Claim										
Fiduciary Liability/Retirement	Travelers									
Claims Made - \$3,000,000	\$ 18,971	\$ 19,920	\$ 949	5%	\$ 20,678	\$ 1,707	9%	\$ 19,920	\$ 949	5%
Public Entity Liability/EPL	Chubb									
Directors & Officers, Employment Practices \$5,000,000 per Claim	\$ 139,070	\$ 152,977	\$ 13,907	10%	\$ 152,977	\$ 13,907	10%	\$ 144,772	\$ 5,702	4%
Cyber Liability	Cowbell									
Claims Made - \$1,000,000	\$ 17,257	\$ 17,257	\$ 0	0%	\$ 20,708	\$ 3,451	20%	\$ 20,536	\$ 3,279	19%
Excess Police Professional	Kinsale									
\$5,000,000 Excess of \$5,000,000	\$ 10,150	\$ 10,658	\$ 508	5%	\$ 11,165	\$ 1,015	10%	\$ 10,759	\$ 609	6%
\$0 Retention per Claim										
Umbr/Excess Layer										
Travelers-\$5m excess of \$1m	\$ 41,806	\$ 62,709	\$ 20,903	50%	\$ 62,709	\$ 20,903	50%	\$ 46,405	\$ 4,599	11%
Genesis-\$5m excess of \$5m	\$ 101,826	\$ 108,954	\$ 7,128	7%	\$ 108,954	\$ 7,128	7%	\$ 113,027	\$ 11,201	11%
Hallmark-\$5m excess of \$10m	\$ 81,000	\$ 97,200	\$ 16,200	20%	\$ 101,250	\$ 20,250	25%	\$ 89,910	\$ 8,910	11%
AWAC (Allied World) -\$10m excess of \$15m	\$ 126,250	\$ 151,500	\$ 25,250	20%	\$ 157,813	\$ 31,563	25%	\$ 140,138	\$ 13,888	11%
Great American -\$25m excess of \$25m	\$ 161,500	\$ 193,800	\$ 32,300	20%	\$ 201,875	\$ 40,375	25%	\$ 179,265	\$ 17,765	11%
\$50m excess of \$1m	\$ 512,382	\$ 614,163	\$ 101,781	20%	\$ 632,600	\$ 120,218	23%	\$ 568,744	\$ 56,362	11%
TOTAL PREMIUM	\$ 1,771,152	\$ 2,006,836	\$ 235,684	13%	\$ 2,089,569	\$ 318,417	18%	\$ 1,983,063	\$ 211,911	12%

#### **Issues to Consider**

Market indications are shown in red font for June and in dark blue font for July Estimates are preliminary and will be updated throughout the renewal Estimates are based on rates, so change in exposure will affect premium Estimates do not take into consideration changes in loss experience Estimates are based on current market trends

Estimates do not take into consideration Gallagher negotiating reduced pricing

#### **Recommended Renewal Marketing Strategy**

Commit to Liberty, no marketing **Workers Compensation** Liberty Property Travelers Widespread marketing **Excess General Liability** Travelers Limited Marketing **Excess Auto Liability** Travelers Limited Marketing Crime (Fidelity) Travelers Do not market if Travelers commits to less than 5% increase Fiduciary Liability/Retirement Travelers Do not market if Travelers commits to less than 5% increase Public Entity Liability/EPL Chubb Obtain status of 10/1/22 claim prior to making final recommenda Cyber Liability Cowbell Full Marketing **Excess Police Professional** Kinsale Marketing recommended if indication is out of range Umbr/Excess Layer Various Full Marketing Effort





Insurance | Risk Management | Consulting

# The Metropolitan District Commission Hartford County, CT

**Renewal Marketing Recommendations** 

Presented by Gallagher

Ronni Rausch, CPCU, LIA Area SVP – Client Executive Ronni Rausch@ajg.com 508 397 5935



#### **AGENDA**

- General Process
- Renewal Timeline
- Market Indications
- Recommended Renewal Strategy
- Questions





Ronni Rausch
Northeast Regional Director
Public Sector Practice
Area Vice President
Ronni\_Rausch@ajg.com



Marnie Inerzo
Client Service Executive
Marnie Inerzo@aig.com



Cassie Raphel
Client Service Manager
Cassie\_Raphel@ajg.com



Tim Lilley
Account Executive
Tim Lilley@aig.com

### **General Process**



- Same process as last year
- Begins with preliminary market rates presentation
- Conduct limited, full, and widespread marketing depending on the line of insurance
- Participate in weekly update calls with staff
- Presentation of preliminary results to staff at end of August
- Presentation of final results to PP&I in early September
  - Last year our final results were better than the preliminary market estimates and the national average, in fact, we achieve a yearover-year decrease in premium costs

### Renewal Timeline – October 1, 2023

Target Date	Activity	Responsible Party	Completed
June 30th	Renewal Information Request	AJG	
June 30th	Budget Indications Presented Market Based Only	AJG	
Week of July 10th	Start Biweekly Renewal/Open Item Calls	AJG /MDC	
Week of July 10 <sup>th</sup>	Submission to market – Per Expiring Exposures	AJG	
Week of July 17th	Obtain Carrier Firm Indications	AJG	
Week of July 24th	Renewal Exposures returned to AJG	MDC	
Week of August 1st	Start Weekly Calls	AJG / MDC	
Week of August 14 <sup>th</sup>	Final Primary Quotes due from carriers	AJG	
Week of August 21st	Final Excess Quotes due from carriers	AJG	
Week of August 28 <sup>nd</sup>	Present to MDC Risk and Insurance Team	AJG	
September 6 <sup>th</sup> – 8th	Renewal proposal presented to PP&I Committee	AJG / MDC	
Prior to 10/1	Bind orders to markets	AJG / MDC	
Prior to 10/1	Binders delivered	AJG	
October 1st	Renewal coverage effective 12:01 am	-	





s	M	Т	W	Т	F	s			
June 2023									
28	29	30	31	1	2	3			
4	5	6	7	8	9	10			
11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
25	26	27	28	29	30				

S	М	ı тw т		Т	F	s			
July 20	July 2023								
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2	3	4	5	6	7	8			
9	10	11	12	13	14	15			
16	17	18	19	20	21	22			
23	24	25	26	27	28	29			
30	31								

s	M	T	W	Т	F	s		
August 2023								
		1	2	3	4	5		
6	7	8	9	10	11	12		
13	14	15	16	17	18	19		
20	21	22	23	24	25	26		
27	28	29	30	31				

s	M	Т	W	Т	F	s			
September 2023									
					1	2			
3	4	5	6	7	8	9			
10	11	12	13	14	15	16			
17	18	19	20	21	22	23			
24	25	26	27	28	29	30			



### **Market Indications (next three slides)**

#### **Issues to Consider**

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### **Recommended Renewal Marketing Strategy**

Workers Compensation Liberty Commit to Liberty, no marketing

Property Travelers Widespread marketing

Excess General Liability Travelers Limited Marketing
Excess Auto Liability Travelers Limited Marketing

Crime (Fidelity)

Travelers

Do not market if Travelers commits to less than 5% increase

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Public Entity Liability/EPL Chubb Obtain status of 10/1/22 claim prior to making final recommendation

Cyber Liability Cowbell Full Marketing

Excess Police Professional Kinsale Marketing recommended if indication is out of range

Umbr/Excess Layer Various Full Marketing Effort

## PERSONNEL, PENSION AND INSURANCE COMMITTEE The Metropolitan District

555 Main Street, Hartford June 5, 2023

Present: Commissioners John Avedisian, Donald Currey, David Drake,

Byron Lester, Dominic Pane, Bhupen Patel, Pasquale Salemi, David Steuber, Alvin Taylor and District Chairman William A.

DiBella (10)

Remote

Attendance: Maureen Magnan (1)

**Absent:** Commissioners Dimple Desai (1)

Also

**Present**: Commissioner Allen Hoffman

Commissioner Jean Holloway

Commissioner Joan Gentile (Remote Attendance)

Commissioner Jacqueline Mandyck (Remote Attendance)

Scott Jellison, Chief Executive Officer

Christopher Stone, District Counsel (Remote Attendance)

John S. Mirtle, District Clerk

Robert Barron, Chief Financial Officer Chris Levesque, Chief Operating Officer Kelly Shane, Chief Administrative Officer Jamie Harlow, Director of Human Resources

Sue Negrelli, Director of Engineering David Rutty, Director of Operations

Robert Schwarm, Director of Information Technology

Diana Phay, Treasury Manager

Rita Kelley, Equal Employment Opportunity Compliance Officer

Victoria Escoriza, Executive Assistant

David Baker, IT Consultant (Remote Attendance)

#### CALL TO ORDER

Chairman Alvin Taylor called the meeting to order at 4:31 PM

#### PUBLIC COMMENTS RELATIVE TO AGENDA ITEMS

No one from the public appeared to be heard.

#### **APPROVAL OF MEETING MINUTES**

On motion made by Commissioner Lester and duly seconded, the meeting minutes of April 26, 2023 were approved.

#### PENSION INVESTMENT REALLOCATION

To: Personnel, Pension and Insurance Committee June 5, 2023

From: PPI Investment Subcommittee

Dahab Associates presented the March 2023 Performance Review of the pension portfolio of investments to the PP&I Investment Subcommittee on May 19, 2023, and made the following reallocation recommendations:

## 1) LARGE CAP EQUITY – Transfer investments in AQR and Wellington to Fidelity S&P500 Index fund

#### CONSIDERATIONS

- As of March 2023, Large Cap Equity investments represented the largest asset category of the entire portfolio, 31.4% or \$76.6 million of \$244.3 million
- Large Cap Equity funds are presently invested in AQR, \$24.3 million; and Wellington, \$52.3 million
- Total performance of the combined Large Cap investments, net of management fees, have trailed the S&P 500 Index fund in all the below measured periods, except 1-year when it equaled the index, as follows:

PERFORMANCE SUMMARY									
	Qtr / YTD 1 Year 3 Year 5 Year Since 03/13								
Large Cap Equity - Net S&P 500	5.7 7.5	-7.7 -7.7	17.2 18.6	9.4 11.2	11.7 12.2				

#### RECOMMENDATION

 Move investments from the current actively managed funds to Fidelity S&P Index fund for greater returns and lower costs. Several companies offer an S&P Index fund; however, Fidelity is the lowest cost provider.

## 2) INTERNATIONAL EQUITY -- Transfer investments in Lazard to Hardman Johnston

#### **CONSIDERATIONS**

 As of March 2023, International Equity investments represented 14.0% or \$34.1 million of \$244.3 million

- International Equity funds are presently invested in Lazard, \$13.0 million and Hardman Johnston, \$21.1 million
- Total performance of the combined International Equity investments, net of management fees, have trailed the MSCI EAFE Index in all the below measured periods, except the most recent quarter when it beat the index by one tenth of one percent.

PERFORMANCE SUMMARY									
	Qtr / YTD 1 Year 3 Year 5 Year Since 03/13								
International Equity - Net	8.7	-2.2	12.0	3.6	4.5				
MSCI EAFE	8.6	-0.9	13.5	4.0	5.5				

#### RECOMMENDATION

Transfer the investments in Lazard that has trailed the index in all the
reported periods to Hardman Johnston which has outperformed the index in
all but the 1-year period. Lazard's investment focus is value based and
Hardman Johnston is growth based. The diversity provided by the
International Equity portion of the portfolio will remain with this transfer along
with an expectation of stronger results from the growth focused investments.

At the May 19, 2023 meeting of the Personnel, Pension and Insurance Investment Subcommittee, the subcommittee approved the above recommendations for a reallocation of the pension fund investments.

It is therefore RECOMMENDED that it be:

VOTED: That the Personnel, Pension and Insurance Committee recommend to the District Board passage of the following resolution:

RESOLVED: The pension fund's large cap investments in AQR Capital Management and Wellington be terminated and the money be transferred to Fidelity S&P500 Index Fund; and

#### **FURTHER**

RESOLVED: The pension fund's investment currently in Lazard International Equity be transferred to Hardman Johnston International Equity.

Respectfully Submitted,

Scott W. Jellison
Chief Executive Officer

On motion made by District Chairman DiBella and duly seconded, the report was received and resolution adopted by unanimous vote of those present.

#### **OPEB INVESTMENT REALLOCATION**

To: Personnel, Pension and Insurance Committee June 5, 2023

From: PPI Investment Subcommittee

At the May 19, 2023 meeting of the Personnel, Pension and Insurance Investment Subcommittee, the subcommittee approved a recommendation for a reallocation of the pension fund investments as shown below. The District's OPEB Trust Statement of Investment Policy and Guidelines should be updated to reflect the updated asset allocation.

It is therefore RECOMMENDED that it be:

VOTED: That the Personnel, Pension and Insurance Committee recommend to the

District Board passage of the following resolution:

RESOLVED: The OPEB trust investment asset allocation be modified to the following:

Large Cap 40%, Mid Cap 10%, Small Cap 5%, International 10%, Real Estate 10%, Fixed Income 25%. All investments will be index funds except

for Real Estate.

**FURTHER** 

RESOLVED: The District's OPEB Trust Statement of Investment Policy and Guidelines be updated to reflect the new asset allocation.

Respectfully Submitted,

Scott W. Jellison Chief Executive Officer

On motion made by Commissioner Patel and duly seconded, the report was received and resolution adopted by unanimous vote of those present.

#### COMMISSIONER REQUESTS FOR FUTURE AGENDA ITEMS

Commissioner Currey requested that the elimination of the PP&I Investment Subcommittee be on the next agenda.

Commissioner Pane requested that there is a discussion of restoring the "Commissioner Questions and Comments" section on the agenda at the next meeting.

He also stated that at prior meetings, the Chairperson of Personnel, Pension and Insurance Committee has mentioned a systemic problem with HR. He would like the next agenda to discuss what facts are behind these comments, for the PP&I Committee to know the basis for the comments, and if the comments affected staff in any way.

#### **OPPORTUNITY FOR GENERAL PUBLIC COMMENTS**

No one from the public appeared to be heard.

**ADJOURNMENT** 

The meeting was adjourned at 5:17 PM	
ATTEST:	
John S. Mirtle, Esq. District Clerk	Date Approved